In the name of God

the compassionate

the merciful

To my beloved parents

for

their endless love and support

Acknowledgements

First, I wish to express my eternal gratitude and heartfelt appreciation to Dr. Golnar Mazdayasna, my thesis supervisor, who has wholeheartedly supported me through each and every stage of the current study. In addition, I owe a debt of sincere gratitude to my thesis advisor, Dr. Mohammad Javad Rezai, whose continued support and sound advice provided substantial contribution to the present study.

Next, I am genuinely grateful to all of the instructors at Yazd University, especially English literature instructors namely, Dr. Lashkarian, Dr. Anousheh, and Dr. Jahantig who generously paved the way for my success not only in completion of the current study but also during the years of my undergraduate studies. Likewise, I would like to express my deep appreciation and special thanks to Dr. Fazilatfar, Dr. Jabbari, Dr. Allami, Mr. Eslami Zadeh as well as Dr. Mahdavi Rad who were my instructors at the undergraduate and postgraduate level.

Moreover, it is extremely gratifying for me to give my warmest thanks to all of the instructors, undergraduate students as well as graduates from different universities nationwide, who kindly participated in the current study without the contribution of whom, it would be impossible for me to complete my thesis.

Last but not the least, I am most obliged to my beloved family, specially my parents for their endless encouragement, tolerance, and emotional support during all aspects of my life in general and my academic studies in particular. My apologies if I have inadvertently omitted anyone to whom acknowledgement is due.

Abstract

Even though strong concerns have been voiced for accountability in English Language Teaching (ELT), English for Academic Purposes (EAP) courses seem to have been mainly developed based on the intuition of course designers and curriculum developers rather than careful context-specific needs analysis studies. In order to fill this gap, based on the learning-centered approach to needs analysis (Hutchinson & Waters, 1987), the current study aimed at investigating the academic target and learning needs of Iranian undergraduate students of English Language and Literature nationwide by employing a triangulation of instrumentations namely, questionnaires, class observations, and semistructured interviews. To this end, a total number of 320 stakeholders including undergraduate students (n = 252), graduates (n = 252), graduates (n = 252) = 51), English literature instructors (n = 7), and language instructors (n = 10) from eight different Iranian state universities participated in the current study. The results of this study revealed a discrepancy between the target and learning needs of the students and the actual English as a Foreign Language (EFL) courses they undertake during their academic and pre-academic studies. During pre-academic studies, students are not adequately equipped with critical thinking abilities as well as learning and communication strategies which are required by their prospective academic needs. Likewise, the prevalent lecture-based and examination-oriented teaching methodologies as utilized by Iranian content specialists at the tertiary level, seemed to be ineffective in sufficiently equipping the students with sound literary knowledge, language skills, general English proficiency, professional writing and reading skills as well as sociocultural and strategic competence. The findings may promise implications for establishing a consistent nationwide pedagogical framework for EFL instruction at the academic and pre-academic levels in Iran by a synthesis of different communicative and learning-centered approaches to language teaching based on a systematic cooperation among different stakeholders.

Key words: Instructors, Learning-Centered Approach, Learning Needs, Target Needs, Undergraduate Students.

Table of Contents

List of Tables	IV
Table of Abbreviations	VI
Chapter One: Introduction	1
1.1 Preliminaries	2
1.2 Statement of the Problem	5
1.3 Purpose of the Study	7
1.4 Research Questions	7
1.5 Significance of the Study	8
1.6 Definition of the Key Terms	10
1.7 Outline of the Study	13
Chapter Two: Review of the Related Literature	15
2.1 Emergence of Needs Analysis	16
2.2 Definitions of Needs and Needs Analysis	17
2.3 Significance of Needs Analysis	19
2.4 Approaches to Needs Analysis	20
2.4.1 Sociolinguistic Model	21
2.4.2 Systemic Approach	22
2.4.3 Learning-Centered Approach	23
2.4.4 Learner-Centered Approaches	25
2.4.5 Task-Based Approach	26
2.5 Experimental Studies on Needs Analysis	26
2.5.1 Experimental Studies on Needs Analysis of English Majors	27
2.5.2 Experimental Studies on Needs Analysis of Non-English Majors	28

2.6 Impetus to the Present Study	40
Chapter Three: Methodology	43
3.1 Participants	44
3.2 Instruments	47
3.2.1 Class Observations	47
3.2.2 Needs Analysis Questionnaires	48
3.2.2.1 Undergraduate Students' and Graduates' Questionnaire	50
3.2.2.2 Content and Language Instructors' Questionnaire	53
3.2.3 Semistructured Interviews	53
3.3 Data Collection Procedures	54
3.4 Data Analysis Procedures	59
Chapter Four: Data Analysis	61
4.1 Data Analysis Procedures	62
4.2 Analysis of the Questionnaires	63
4.2.1 Analysis of Target Needs	63
4.2.1.1 Analysis of Lacks	64
4.2.1.2 Analysis of Necessities	72
4.2.1.3 Analysis of Wants	77
4.2.2 Analysis of Learning Needs	82
4.3 Analysis of the Class Observations	95
4.4 Analysis of the Semistructured Interviews	98
4.4.1 Target Needs	100
4.4.2 Learning Needs	103
4.5 Summary of the Results	106
Chapter Five: Discussion and Conclusion	109

5.1 Summary of the Aims and Procedures	110
5.2 Results and Discussion	111
5.3 Conclusion	130
5.4 Pedagogical Implications	132
5.5 Suggestions for Further Research	134
Appendices	137
Appendix A	138
Appendix B	140
Appendix C	144
Appendix D	148
Appendix E	149
Appendix F	150
Appendix G	151
References	191

List of Tables

Table 3.1 A Profile of the Participants of This Study
Table 3.2 Division of the Undergraduate Students by Academic Year and University. 45
Table 3.3 Distribution of the Graduates by Academic Year of Graduation and
University
Table 3.4 Ranking of the Frequency of the Occupations Undertaken by the Graduates 46
Table 3.5 Distribution of the Type of the Observed Classes by Semester
Table 3.6 Distribution of the Participants of the Semistructured Interviews
Table 3.7 Reliability Statistics of the Questionnaire Items
Table 4.1 Cross-tabulation Results of the Questionnaire Items on Lacks
Table 4.2 Cross-tabulation Results of the Questionnaire Items on Necessities
Table 4.3 Cross-tabulation Results of the Questionnaire Items on Wants
Table 4.4 Cross-tabulation Results of Items 26, 28, 30, 32, and 33
Table 4.5 Cross-tabulation Results of Items 31, 34, 35, and 36
Table 4.6 Cross-tabulation Results of Items 27, 29, and 37
Table 4.7 Percentages of Instructional Activities
Table 4.8 Percentages of Instructional Aids
Table 4.9 Percentages of Student Activities
Table 4.10 Percentages of Student Difficulties
Table G1 Distribution of Answers to Item 1
Table G2 Distribution of Answers to Item 2
Table G3 Distribution of Answers to Item 3
Table G4 Distribution of Answers to Item 4
Table G5 Distribution of Answers to Item 5

Table G6 Distribution of Answers to Item 6	. 156
Table G7 Distribution of Answers to Item 7	. 157
Table G8 Distribution of Answers to Item 8	. 158
Table G9 Distribution of Answers to Item 9	. 159
Table G10 Distribution of Answers to Item 10	. 160
Table G11 Distribution of Answers to Item 11	. 161
Table G12 Distribution of Answers to Item 12	. 162
Table G13 Distribution of Answers to Item 13	. 163
Table G14 Distribution of Answers to Item 14	. 164
Table G15 Distribution of Answers to Item 15	. 165
Table G16 Distribution of Answers to Item 16	. 166
Table G17 Distribution of Answers to Item 17	. 167
Table G18 Distribution of Answers to Item 18	. 168
Table G19 Distribution of Answers to Item 19	. 169
Table G20 Distribution of Answers to Item 20	. 170
Table G21 Distribution of Answers to Item 21	. 171
Table G22 Distribution of Answers to Item 22	. 172
Table G23 Distribution of Answers to Item 23	. 173
Table G24 Distribution of Answers to Item 24	. 174
Table G25 Distribution of Answers to Item 25	. 175
Table G26 Distribution of Answers to Item 26	. 176
Table G27 Distribution of Answers to Item 27a	. 177
Table G28 Distribution of Answers to Item 27b	. 177
Table G29 Distribution of Answers to Item 27c	. 178
Table G30 Distribution of Answers to Item 27d	178

Table G31. Distribution of Answers to Item 28	179
Table G32 Distribution of Answers to Item 29a	180
Table G33 Distribution of Answers to Item 29b	180
Table G34 Distribution of Answers to Item 29c	181
Table G35 Distribution of Answers to Item 29d	181
Table G36 Distribution of Answers to Item 30	182
Table G37 Distribution of Answers to Item 31	183
Table G38 Distribution of Answers to Item 32	184
Table G39 Distribution of Answers to Item 33	185
Table G40 Distribution of Answers to Item 34	186
Table G41 Distribution of Answers to Item 35	187
Table G42 Distribution of Answers to Item 36	188
Table G43 Distribution of Answers to Item 37a	188
Table G44 Distribution of Answers to Item 37b	189
Table G45 Distribution of Answers to Item 37c	189
Table G46 Distribution of Answers to Item 37d	190

Table of Abbreviations

CBI	Content Based Instruction	L2	Second language
CNP	Communication Needs	MSRT	Ministry of Science, Research, and
	Processor		Technology
EAP	English for academic	PSA	Present Situation Analysis
	purposes		
EFL	English as a Foreign	SBI	Strategic-Based Instruction
	language		
EGP	English for General	SPSS	Statistical Package for Social
	Purposes		Sciences
ELT	English Language	TENOR	Teaching English for No Obvious
	Teaching		Purposes
ESP	English for Specific	TEFL	Teaching English as a Foreign
	Purposes		Language
L1	First language	WTC	Willingness to Communicate

CHAPTER ONE INTRODUCTION

1.1 Preliminaries

During recent decades, English has increasingly become a medium of instruction for teaching and learning of academic subjects, especially scientific and technical ones in nonnative contexts. This spread owes its existence to the development of English for Specific Purposes (ESP) as an important field of ELT in the 1950s and 1960s due to the vast expansion of science, technology, business, and economy worldwide. In addition, the attempts at internationalization and globalization of the academic world as well as theoretical developments in the fields of linguistics and psychology accelerated this development (Benesch, 2001; Hutchinson & Waters, 1987; Ruiz-Garrido, Palmer-Silveira, & Fortanet-Gómez, 2010). Subsequently, EAP has evolved rapidly as one of the main branches of ESP since the 1980s due to the interaction of applied linguistics and education as well as a commitment to research findings within the field of language teaching (Benesch, 2001; Dudley-Evans & St. John, 1998; Hyland, 2006).

Due to their preoccupation with curriculum design, materials development, and pedagogy, ESP and particularly EAP have paid increasing attention not to the linguistic properties of the text or lexical items but to the requirements of teaching and learning in local teaching contexts (Benesch, 2001). It was recognized that language is not a set of phonological, grammatical, and lexical items to be learnt separately but a means of communication. This assumption, which constituted the foundation of ESP and ELT in general, led to the development of language courses which aimed at preparing learners to use English not for its own sake or for general educational purposes but to gain a linguistic communicative ability and competence

in order to perform successfully in their target academic or occupational contexts (Basturkmen, 2006, 2010; Hyland, 2006).

The importance of accountability in language education accompanied by the vast spread of information in the present century as well as the recognition of disciplinary variations in language teaching have seriously questioned the concept of a one-fits-all-approach in language teaching (Hyland, 2006; Long, 2005). Consequently, great demands have been made for careful needs analysis studies as prerequisites for focused and effective course designs in the field of second and foreign language education in an attempt to meet the social, cognitive, and linguistic requirements of changing academic learning situations (Dudley-Evans & St Johns, 1998; Long, 2005).

Since language syllabuses are inevitably selective and learners possess special rights, there should be a criterion for selection and inclusion of the language content in an attempt to gear the content and objectives of the courses to the specific needs of learners. Provided that the syllabus is based on needs analysis, learners will be more interested and motivated to learn as they see the relevance of their education to the particular needs of their target academic or professional contexts and hence their learning opportunities will be increased accordingly (Basturkmen, 2010). Moreover, since most ESP courses are time-restricted (Benesch, 2001; Dudley-Evans & St. Johns, 1998; West, 1994) and practical-oriented, it is the responsibility of course designers to exactly identify learner's needs in terms of the tasks, skills, language, and behaviors which are required by their present or future target situations (Basturkmen, 2010). When these needs are determined, they can be utilized for the development of an effective curriculum along with appropriate teaching materials

and methodologies that best suit learners' needs accordingly (Basturkmen, 2006, 2010; Benesch, 2001; Vandermeeren, 2005). In order to do so, needs analysis can be conducted either before the start of a course for planning purposes or during or after it for evaluation perspectives (Nunan, 1988).

Therefore, it is essential for language teachers and applied linguists to be familiar with the history of needs analysis, the available sources and methods along with their combinations in an attempt to avoid repeating mistakes of the past (West, 1994). In the same way a thorough diagnosis of an ailment is prerequisite for a medical prescription, a thorough analysis of the specific needs of learners is substantial for the design of an effective language course. In this sense, in order to develop an efficient language course which is informed by an understanding of the requirements and constraints of academic contexts, it should be first considered as a course for specific purposes in which the only variation is based on the extent of precision of learner needs. For instance, in most courses for young children, a specific needs analysis is not essential but in the case of courses for academic or vocational purposes for adults, it is substantially required (Long, 2005). Besides, since ESP courses are based on needs analysis, their learning objectives are more easily achievable and thus they lead to more satisfactory learning outcomes (Basturkmen, 2010). Furthermore, needs analysis is not only valuable for learners' language instruction but also precious for language teachers' training (Long, 2005; Lytle, 1988; Vandermeeren, 2005).

The significance of identification of learner needs along with the evolving history of needs analysis have led to the development of different approaches to conducting this phenomenon namely, the sociolinguistic model, the systemic approach, the learning-centered approach, learner-centered approaches, and the task-based approach. In the beginning years of needs analysis, the focus was primarily on the target situation needs analysis; however, this emphasis was complimented by other approaches in the subsequent years. One of these well-supported approaches is the learning-centered approach as proposed by Hutchinson and Waters (1987), which as its name indicates, focuses on how learners learn the target language. This approach, which identifies learner needs from two perspectives of target and learning needs, comprises the framework of the current study for the investigation of academic needs of Iranian undergraduate students of English Language and Literature.

1.2 Statement of the Problem

Throughout the brief history of needs analysis, various needs of English language learners have been investigated worldwide and in Iran in particular (e.g., Atai & Nazari, 2011; Chostelidou, 2010; Eslami Rasekh, 2010; Kavaliauskiene & Uzpaliene, 2003; Kim, 2006; Mazdayasna & Tahririan, 2008; to cite a few), the results of which have been used in some cases for the design of different teaching and learning materials for the corresponding students. Despite the fact that the needs of non-English majors have been taken into consideration worldwide, the language needs of English majors at the undergraduate level in nonnative contexts are not sufficiently taken into account due to the prevalent preconception that they have to know everything anyway (Kormos, Kontra, & Csolle, 2001).

Although majority of English major students start their academic studies while they are equipped with fair command of general English knowledge, some other students seriously lack in this regard. This fact refers to the inefficiency of the Specialized English University Entrance Examination as a placement test which can select among proficient and nonproficient applicants for English academic studies.

Provided that the future occupational opportunities of English major students are not restricted to any particular profession, the need for improvement of their general English abilities during their academic studies is recognized (Kormos et al., 2001). However, the improvement of these abilities is ignored partly due to the presumption that these students are adequately proficient in terms of general English knowledge when they start their academic studies.

To further complicate the issue, due to the fact that a scant attention has been paid to needs analysis in this context worldwide, it seems that course design and curriculum development in this regard have been based on the intuitions of administrators, course designers, and curriculum developers. Though vast financial and time investments have been devoted to curriculum and course design for these majors as the sole English academic studies in nonnative contexts, their efficiency is subject to question.

More specifically, neither the academic needs of Iranian English majors at the undergraduate level in general, nor those of English Language and Literature students as the most crowded English major at the undergraduate level in the Iranian context in particular have been taken into consideration to date. Given the significance of this major in general and the motivation of the students in particular, the course designers and curriculum developers should pay careful attention to the

needs of the above-mentioned students in order to improve the EAP programs as practiced for them accordingly.

1.3 Purpose of the Study

By adopting the learning-centered approach of Hutchinson and Waters (1987) to needs analysis, the primary objective of the current study is to determine the academic target and learning needs of Iranian undergraduate students of English Language and Literature as perceived by different stakeholders (i.e., undergraduate students, graduates, content instructors, and language instructors) in different Iranian state universities. These two types of needs as the focus of the present study should be considered as complimentary because target needs can just determine the destination but not the general direction which should be set by learning needs (Hutchinson & Waters, 1987).

The secondary concern of this study is to compare the opinions of these four groups of stakeholders regarding their perceptions of the academic target and learning needs of the above-mentioned students to see whether or not they have similar views in this respect.

1.4 Research Questions

In line with the aims of current study, this investigation is an attempt to answer the following research questions:

- 1. What are the target needs (i.e., necessities, lacks, and wants) of Iranian undergraduate students of English Language and Literature as perceived by different stakeholders (i.e., undergraduate students, recent graduates, content instructors, and language instructors)?
- 2. What are the learning needs of Iranian undergraduate students of English Language and Literature as perceived by different stakeholders (i.e., undergraduate students, recent graduates, content instructors, and language instructors)?
- 3. Is there any significant difference among the four groups of stakeholders regarding their perceptions of the target needs of Iranian undergraduate students of English Language and Literature?
- 4. Is there any significant difference among the four groups of stakeholders regarding their perceptions of the learning needs of Iranian undergraduate students of English Language and Literature?

1.5 Significance of the Study

Although some noticeable research has been conducted in the area of EAP needs analysis worldwide, a scant attention has been paid to EAP needs of English majors all over the world. To date, to the best of the researcher's knowledge, no investigation has been conducted in the area of needs analysis of Iranian undergraduate students of English majors in general and those of English Language and Literature students in particular. Hence, it seems necessary to conduct needs analysis in this context due to the significance of doing so as a kind of prerequisite for the development of effective and focused course and curriculum design